

Cait Clarke and Neil Shister
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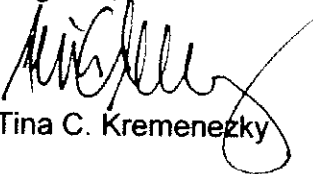
Dear Cait and Neil,

More than two weeks have passed since Cait presented here at Nokia, and I continue to hear terrific feedback from some of the 200+ attendees of the webinar "Negotiating to Your Strengths." Others have written and lectured on the art of negotiation, and on the female brain and gender-based linguistics, but the connection between these topics has rarely, if ever, been explored and communicated as effectively as in Dare to Ask! Cait's engaging presentation of the key points from your book struck the perfect balance between academic theory and concrete practical advice. She left listeners with memorable and extremely useful strategies. My only regret is that I didn't schedule immediate follow-up workshops so participants could, as a group, reflect on and start to apply some of the powerful tips and insights Cait shared. Maybe next time...

I have already passed along your contact information to two corporate women's networks and will continue to recommend you highly. The book and webinar are both so rich and so relevant; there isn't anyone who couldn't benefit from the lessons you share. Please feel free to use me as a reference at any time.

All the best to you both.

Regards,



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